

JOB DESCRIPTION (Sales Technical Engineer – Junior)

JOB SUMMARY:

- 1) Contact potential customers to promote the product and services.
- 2) Technical support such as troubleshooting and new equipment installation to ensure the smooth running of production.

MAIN RESPONSIBILITIES:

- Cold call and visit customers in the industrial area to introduce company and product
- Learn product and technical specifications
- Provide on-site technical product support, repairing and installation of equipment
- Submission of weekly report and monthly sales pipeline.
- Handle Customers' enquirers and take prompt actions.
- Follow up quotations to receive orders
- Investigate customer complaints, identify root causes, and implement corrective actions.
- Marketing - Online, social media, exhibitions

JOB REQUIREMENT:

- Attitude:
 - * Optimistic approach to achieve results.
 - * Desire to self-learning new knowledge and solving problems
 - * Accomplish tasks given with passion and challenge.
 - * Accept mistakes and embrace failures
- Degree/Diploma in Electrical/Mechanical Engineering
- Skilled in presentations, report and email writing
- 1 - 2 years of technical sales & service experience is a plus. Fresh graduate is welcome to apply.
- Strong interpersonal, relationship management and customer service skills
- Intermediate in both spoken and written English

THRILLING NORM:

- Overseas product and technical training
- Startup environment and multiple skills to learn
- Sales commission
- Flexible and challenging working environment
- Valuable experience for career growth
- Home-based